

Sharon Fernandez-Cavada MRICS, Commercial Property Surveyor, Spain



What got you interested in surveying?

"My professional life has led me to it, and real estate is now my passion. I began working as a lawyer in a Real Estate Development Company, from that initial position my job evolved to managing and directing real estate projects, where it is essential to have a clear idea not only of commercial concepts, but very specially of costs income, and thus real estate values.

Future positions, in real estate development and consultancy, have come to reaffirm this fact."

Where did you do your training & what did it involve (which university did you attend & which course did you study)?

"I have a Law Degree from the Universidad Autónoma de Madrid."

What does your job involve?

"My job is to direct and manage DTZ Agency & Retail Services. This involves not only brokerage but very specially consulting and survey."

What do you enjoy most about your career in surveying?

"One of the best aspects of my role is having the opportunity to manage a complete real estate project. In retail this would mean starting from the beginning with the initial market survey, definition of the commercial concept, economical appraisals, then leasing and finally the property and asset management, and potentially the final sale as investment."

What has been a career highlight/most interesting project you've worked on?

"The time when I had my Retail Consulting Company, and thus the first Shopping Centre we did at the port of Alicante."

What are your plans for the future?

"Continue with my professional development in Real Estate. Sometime in the future I would like to increase my involvement in Retail Fund and Asset Management."

What does the RICS qualification mean to you?

"It is a chance to develop in professional standards. It is also very beneficial to have the forum to meet with other professionals within the sector to debate, interact, and continue learning from other peers and colleagues."